

History will mark the twentieth century as the age that brought forth the revolution of air travel, and few played a more integral role in realizing its possibilities than Sanford B. Kauffman. For more than forty years, he served at the elbow of Juan Terry Trippe, Pan American World Airways founder. Pan Am became Kauffman's life. An eyewitness to the growth of history's most famous airline, he saw it all. From his beginning as an assistant to Andre Priester, the crusty Dutch technical genius behind Pan Am's early rise, to his eventual vice-presidency for engineering, Kauffman's career spanned the great bulk of commercial aviation history. Though neither a pilot nor an engineer, he was precisely the sort of manager Juan Trippe was looking for: young, educated, urbane, knowledgeable in foreign languages and the wider world. Kauffman was, in short, an old-fashioned generalist among technical specialists. His invaluable broader view made Kauffman key to Pan Am's glamorous ascent from the romantic era of gracious flying boats with their elite passengers to the advent of no-nonsense jumbo jets and mass-market travel. This is the story of one exceptional man, his fascinating life, and the romance of a by-gone era that lives through his words.

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Colonial Air Transport, with Trippe as General Manager, began flying mail and Trippe and Lind- 2 S. B. Kauffman, Pan Am Pioneer: A Manager's Memoir, from. See Sanford B.

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